



Take a leaf out of this garden guide

HOME AND GARDEN TRADE

MATTHEW Jenkins believes the secret to a successful business is simply giving the client what they want.

"You need to be able to cater for the individual needs of the client," he said.

"Customer service is what sets you apart from other businesses."

Mr Jenkins has been operating Colorscape Gardening Services around the Hills district, northern suburbs and North Shore of Sydney for four years.

The West Pennant Hills based business has done work in many acreages, body corporates, domestic houses and industrial sites.

A portion of the business's job fees are donated to charity by Mr Jenkins every quarter.

Mr Jenkins said he remains hopeful that his business will do well at the business awards.

■ Finalists in the home and garden trade category: Allow Me Property Maintenance, Colorscape Gardening Services, Empire Bathrooms, Hanna Professional Cleaning Co, Home Option Gallery.



Matthew Jenkins prides himself on customer service.